

Sircon Systems Automation

Automation at your fingertips.

Carrier systems depend on access to producer data to keep insurance distribution operations moving. Build a compliance check and resolution process seamlessly into your existing systems. Automate your back-end processes for additional efficiency that grows with your business.

Features you need

Automatic authorization

Sircon delivers a simple yes or no answer to the question: "Is this producer authorized to sell?" but then it goes further. Sircon can turn a "no" into "yes," with automated processes to correct authorization failures, including integrated just-in-time support.

Request authorizations from external systems

Enable your quoting, compensation, and other systems to check producer authorization status in real time. This can be used to trigger automatic authorization fixes, or to ensure that only authorized producers can move forward—all to reduce delays in the sales process.

Producer data access integration

Provide real-time producer record access to your other internal systems (like producer portals, CRMs, and quoting tools), or feed producer data into those systems on a nightly basis — all to ensure your tools and people have the right information without rekeying from your staff.

Some customers have seen potential for

- Millions of dollars of savings on appointment fees with automated just-in-time processing and terminations for lack of production.
- Reduced time spent maintaining existing producer lifecycle management systems by 20%.
- Reduced time spent managing audits and regulatory reviews by 50%.
- Avoid the risk of non-compliance fines by one fine per year.
- Reduced IT cost and effort by hundreds of thousands of dollars per year with set it and forget it integration.

"Every time we implement a new function, we save time. It started with 2 hours a month, then 10, and has grown incrementally. When factoring in everything we've implemented to date, we're saving about 80 hours a month. At the same time, we've been able to expand without additional staffing."

Pamela Griffith, ALMI, Director, Agency Department,
Bankers Fidelity Life Insurance Company

Contact Us

or call 800.444.4813